## Amendments to the Specification:

Please replace the paragraph on page 16, lines 4 to 10, with the following rewritten paragraph:

A Best Indicator Adaptive (BIA) method exploits the relationships among the order (load), ship and CA (Customer Accept) quarter history, in making a superior forecast. It is the first of its kind to make use of the aggregated pattern in the dates for the orders to be fulfilled in the future to make a better forecast fuses several singular indicators into one composite model to provide a new forecasting combination scheme. BIA creates seven kinds of forecasts, each with a different way of making use of the above relationships and between one to three elements of the load, ship and CA. BIA then adaptively selects the best among the seven for its final forecast uses the sizes of the spread of the distribution taking into account the variation of the distribution parameters themselves. Underlying the BIA method is the common theme and unifying theory of the power of quotient and the methods of making use of order composition and sales opportunities pipeline progression.